

Janney Montgomery Scott LLC

FOR IMMEDIATE RELEASE

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Local Financial Advisor Earns Janney Montgomery Scott's Top Honor

Philadelphia, Pennsylvania – February 26, 2013 – Janney Montgomery Scott LLC ("Janney"), a leading full-service wealth management, financial services and investment banking firm headquartered in Philadelphia, Pa., has named local financial advisor Charles J. Noble, III the *2012 Financial Advisor of the Year*. Noble is Executive Vice President/Wealth Management at Janney Montgomery Scott, and Branch Manager of the firm's Downtown New Haven, Conn. office, where he formed the Noble Wealth Advisory Group.

The firm's top honor, the *Financial Advisor of the Year* distinction is awarded annually to the Financial Advisor who exhibits unsurpassed expertise in the field, a dedication to superior service, and an outstanding work ethic, demonstrated both in the office and in the community.

"Charles represents the highest standard of success in financial relationships, and consistently delivers quality advice and service to exceed the expectations of his clients," said Jerry Lombard, President of the firm's Private Client Group. "Since joining our firm, he and his team have unquestionably raised the bar and have become the model of excellence at Janney. I'm pleased to offer my congratulations on this recognition, along with my sincere thanks for the Noble Wealth Advisory Group's continued commitment to their clients and to our firm."

Noble's long and accomplished career in the financial services industry began in 1980 with Moseley, Hallgarten, Estabrook & Weeden. He then spent 19 years with Legg Mason Wood Walker, Inc. and five years with Stephens, Inc., prior to joining Janney in 2010.

Receiving a bachelor's degree in finance from the University of New Haven, Noble completed the rigorous course of study at the Securities Industry Institute, sponsored by the Securities Industry Association and in collaboration with the Wharton School of the University of Pennsylvania. He also completed a program of study at Wake Forest University's Institute for Executive Education. At Janney, he serves on the FA Advisory Council and is a member of the CEO Roundtable. A longtime advocate of community involvement, Noble serves on numerous for-profit and non-profit boards.

To learn more about Charles and his team, please visit www.noblewealthadvisory.com.

About Janney Montgomery Scott LLC

Established in 1832, Janney Montgomery Scott LLC provides comprehensive financial advice and superior service to individual, corporate and institutional investors. A full-service, financial services firm, Janney is committed to providing our clients advice through a wealth management approach by focusing on the delivery of strategic financial plans that utilize a variety of financial products and services best suited to help meet their financial goals. Janney is equally committed to providing our corporate and institutional clients objective advice for the successful execution of their unique business plans. Janney provides advice and service to clients through a network of professionals in branch offices located along the entire east coast. Janney is an independently operated subsidiary of The Penn Mutual Life Insurance Company, one of the largest mutual insurance company in the nation, and is a member of the New York Stock Exchange, Financial Industry Regulatory Authority and Securities Investor Protection Corporation.

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